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Marketing is the process of planning and executing the conception, pricing, promotion, and distribution of ideas, goods and services to create

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exchange and satisfy individual and organisational objectives. Nonetheless, this definition does not take the competition factor into account.

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Principles of Marketing by Tanner & Raymond articulates the core principles of marketing with accuracy and precision. There is a tight linkage (typically through use of web links) to established definitions (e.g., AMA) and conceptual frameworks (e.g., Product and Market Entry strategies) that have come to reflect the established body of ...

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